

# Capability Statement

## Cloud Managed Services IT Consulting & Security

### CLOUD MANAGED SERVICES

#### Managed Services

Server colocation, managed infrastructure, application hosting, and private clouds.

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#### Amazon Web Services

AWS Cloud Infrastructure support services for all regions including FedRamp GovCloud.

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#### Electronic Fax as a Service

Hosted electronic fax solution web-browser, email, smart phone, or custom application integration.

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#### Microsoft Azure / Office 365

Microsoft Azure and Office 365 cloud services and support.

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#### Email as a Service (EaaS)

Hosted enterprise-grade email collaboration tool.

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#### Electronic Security

Alarm systems, access control, and video surveillance.

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#### Cloud Disaster Recovery

Hardware and software IT service failover to cloud services.

LAB Information Technology Incorporated d/b/a/ LABUSA, manages and deploys enterprise cloud computing and information technology solutions. From deploying cloud infrastructure and applications to supporting integrated hybrid IT environments, LABUSA offers both the expertise and services required.

Our clients consist of an industry mix of forward-thinking and security-conscious corporations and government agencies. Our solutions address issues dealing with the IT complexity, reducing cost, improving security, and support for IT infrastructure. Below are some of our major accounts;

#### Government

- Army Medical Department
- City of Somerville Texas
- Defense Academy for Credibility Assessment
- Department of the Army
- Department of Commerce OIG
- Dept of the Interior Geological Survey
- Dept of the Interior National Park Service
- Illinois Mathematics and Science Academy
- McLennan County Appraisal
- United Nations Children's Fund
- Weatherford Public Library
- White Sands Missile Range

#### Corporate

- API Consulting
- Atira Hotels
- Global Dataphix Networks
- J.P. Morgan Chase
- KBI Biopharma
- Kimpton Hotel Group
- McKibbin Hotel Management
- Reliant Rehabilitation
- Sage Hospitality
- Taylor Electric Company
- Waldorf Astoria Hotels & Resorts
- White Lodging Services

#### CORE COMPETENCIES

- Cloud Services; AWS, Azure, and Office 365**
- Cyber and Electronic Security Solutions**
- Email and Electronic Fax as a Service**
- IT Consulting; Staff Augmentation and Project-Based**

#### **General Information**

Registered Name: LAB Information Technology Incorporated  
D.B.A: LABUSA  
State of Incorporation: Illinois | Year Incorporated: 1999  
DUNS #: 140015277 | CAGE Code: 1S7Q2  
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## IT CONSULTING AND PROFESSIONAL SERVICES

### Internet Architect

Web-based systems and mobile device infrastructure support.

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### Software Development

Life cycle app development, programming and DevOps

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### Project Management

Agile based planning, executing, and evaluating IT projects.

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### Systems & Networks

System, database, and network environment support.

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### Enterprise Consulting

Big data, high availability, cyber security, and high-performance computing.

## NORTH AMERICAN INDUSTRY CLASSIFICATION (NAICS)

**518210** Data Processing, Hosting, and Related Services

**541511** Custom Computer Programming Services

**541512** Computer Systems Design Services

**541513** Computer Facilities Management Services

**541519** Other Computer Related Services

**561621** Security Systems Services (except Locksmiths)

## KEY DIFFERENTIATORS

- 100% Satisfaction and Performance-based contracting model
- Security focused IT service provider
- Customer-centric; Solutions driven by customers specific needs

## CONTRACTS



<http://gsa.labusa.com>

- Special Item No. 132-51 Information Technology Professional Services
- Special Item No. 132-40 Cloud Computing



<http://dir.labusa.com>

- Texas DIR Contract (DIR-TSO-3663) Software as a Service (SaaS) – Collaboration and Communication Tools

## TECHNOLOGY PARTNERS



**Microsoft Partner**  
Silver Small and Midmarket Cloud Solutions



## License and Certifications

- State of Texas Security License B20248
- Texas Historically Underutilized Business (HUB) Certified
- MBE / DBE Certified Business
- SBA Small Disadvantage Business