



Capability Statement

CLOUD | CONSULTING | SECURITY

Transforming Technology and Security - From Concept to Production

Today’s organizations find it challenging to become agile, innovative, and secure while reducing cost. LABUSA is a provider of information technology and security solutions that follow a customer-focused and outcome-driven model, enabling clients to see a greater return on their investment. The process is simple – tailor service to the specific need and price the work based on performance. Founded in 1999, LABUSA has offices in Texas and Illinois, servicing clients nationwide in the public and private sector.

Software / Infrastructure as a Service

Pay-per-use software and infrastructure on fully-managed Public, Private, or Hybrid Cloud platforms

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IT Consulting Services

Augment staff with subject matter experts for on-site or remote short or long-term project support

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Data Center Managed Services

Data Center support services, including system and network operations or equipment replacement

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Electronic Fax / Email as a Service

Dependable hosted electronic fax and email service built for security and data integrations

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Integrated Security

Electronic security through Intrusion detection, access control, and video surveillance systems

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Web Development and Hosting

Custom content management systems (CMS), including website design, deployment, and hosting

NAICS Codes: 518210, 541511, 541512, 541513, 541519, and 561621

DUNS: 140015277

CAGE Code: 1S7Q2

Why LABUSA?

*Security license holder with IT expertise
A nationwide team of support professionals
Performance-base pricing*

Customer success is essential to what we do. More than creating satisfied clients, we help organizations reach their business goals. Providing a request for proposal (RFP) or meeting for a detailed needs assessment is the best way to engage and get the most from our outcome-driven model.

Some Client Success Stories

- Army Medical Department – *Software as a Service (SaaS)*
- City of Somerville Texas – *SaaS*
- Department of the Army – *IT Staff Augmentation*
- Department of Commerce OIG – *IT Consulting*
- Dept of the Interior U.S. Geological Survey – *Programming*
- Orangefield Independent School District – *SaaS*
- Sandia National Laboratories – *Electronic Security*
- Texas Department of Agriculture – *SaaS*
- Texas Secretary of State – *Website Development*
- United Nations Children’s Fund – *Web & Server Hosting*
- White Sands Missile Range – *Electronic Security*

PROCUREMENT CONTRACTS

- DIR-TSO-3663 Software as a Service (SaaS)
- DIR-CPO-4414 Website design and Hosting
- TIPS 190701 Web Hosting, and Management
- TIPS 200302 Data Center Hosting, Sales and Services
- TIPS 200601 Technology Consulting Services

Licenses and Certifications

- MBE/DBE/SBE - Austin, Chicago, Houston, and IDOT
- NMSDC - Chicago (CH02932) and Houston (HS15133)
- SBA Small Disadvantaged Business
- Texas DPS Security License B20248
- Texas Historically Underutilized Business (HUB) Certified