Capability Statement

CLOUD | CONSULTING | SECURITY

Advancing Information and Security Ecosystems

CORE COMPETENCIES

Managed Services
Cloud infrastructure, software, and user devices

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Consulting and Training
Remote, on-site, and project-based service

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Datacenter Service
Server Colocations and hosting globally

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Electronic Fax and Email
Fax and email messaging systems

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Learning Management Systems
Custom assessment and learning platform.

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Content Management Systems (CMS)
Drupal CMS enterprise website deployment.

NORTH AMERICAN INDUSTRY CLASSIFICATION (NAICS)

518210 Data Processing, Hosting, and Related Services

541511 Custom Computer Programming Services

541512 Computer Systems Design Services

541513 Computer Facilities Management Services

541519 Other Computer Related Services

561621 Security Systems Services (except Locksmiths)

611430 Professional and Management Development Training

LABUSA is a managed service provider helping organizations increase productivity and reduce risks with technology and security solutions. From deploying new systems to training staff, the unique customer-centric approach and performance-based service model enable clients to protect their investments.

Founded in 1999, headquartered in the United States, affiliates in Ghana, Kenya, and Rwanda. Supporting projects globally.

Past Performance
- U.S. Federal agencies - Cloud management services
- Federal & private sector - Physical and cyber security integration
- Federal and state - Web and software development
- International private sector - IT consulting and training services
- Texas state and local agencies - Cloud and IT Consulting
- Local & private sector - Mobile App software development
- Private sector - IT consulting and staff augmentation

Clients
- Specializing in the public sector and international markets
- 112+ public and private sector entities
- 5 active U.S. federal, state & Local COOP agreements
- 65+ international customers and partners

Staff
- > 90% retention rate
- > 90% professional certifications
- In-house ISO 9001 quality management team
- DevOps, Project Management, Security, and Software development

Certification Data
Unique Entity ID: E36ARAHK2276 | CAGE Code: 1S7Q2
- State of Texas Department of Public Safety - License No.: B20248
- ISO 9001:2015 - Certificate No: 1116745
- MBE / DBE Certified Business - Texas and Illinois
- Texas Historically Underutilized Business (HUB) Certified

STATE OF TEXAS DIR Contracts

☑ **Texas DIR-CPO-4722** Software Solution Services – Electronic fax and email as a service.
☑ **Texas DIR-CPO-4414** Comprehensive Website design, Development and Hosting Services.

TEXAS RISK AND AUTHORIZATION MANAGEMENT PROGRAM [TX-RAMP]

☑ **Cloud Managed Services - TX1287136**

☑ **Electronic Fax As A Service (EFaaS) - TX1287142**

☑ **Email as a Service (EaaS) - TX1331605**

☑ **Learning Management System (LMS) - TX1331606**

THE INTERLOCAL PURCHASING SYSTEM [TIPS]

☑ **TIPS 220701** Web Hosting, Services or Content Management.

☑ **TIPS 230601** IT Consulting, Staffing, and Training.

☑ **TIPS 230302** Data Center Hosting, Sales and Services.

KEY CLIENTS [FEDERAL – STATE – COMMERCIAL]